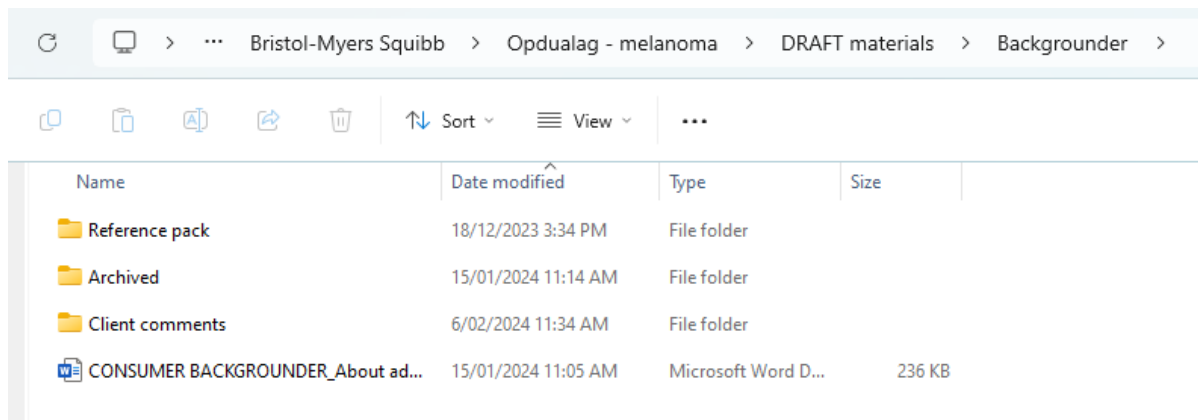


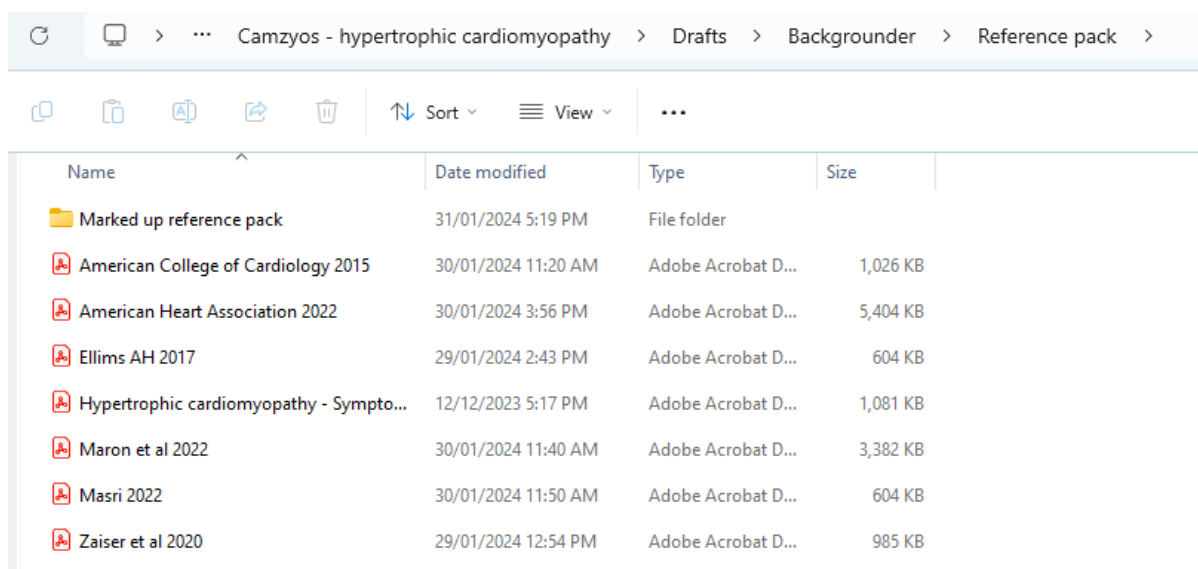
ABN | 77 104 631 834
 Address | 9.04/6A Glen Street, Milsons Point, NSW, Australia
 T | 02 9968 3741
 E | pj@vivacommunications.com.au
 W | www.vivacommunications.com.au

Reference Pack – the go-to-guide

Every document e.g. Consumer backgrounder, you make for a client, must have its own folder in DRAFTS. In this folder, there must be a reference pack, archived (OLD documents), Client comment folder, and the LATEST document. **Please see below:**



Each material must be accompanied by a reference pack (clean) & a marked up reference pack. **Please see below:**



A clean reference pack is saved PDF reference, with **no markup** in it (the PDF saved from pubmed or google).

1. The reference should be named e.g. Association/Website Name **or** Main Author et al, Year. Please see above example.
2. Do this as you are writing the document, this will save you a lot of time. Use the referencing style below at the bottom of the document.

ABN 77 104 631 834
 Address 9.04/6A Glen Street, Milsons Point, NSW, Australia
 T 02 9968 3741
 E pj@vivacommunications.com.au
 W www.vivacommunications.com.au

3. Below you can see an example of a referenced website and a journal article.

References

1. Mayo Clinic. Hypertrophic cardiomyopathy. 2023 [Cited January 2024]; <https://www.mayoclinic.org/diseases-conditions/hypertrophic-cardiomyopathy/symptoms-causes/syc-20350198>.
2. Playford, D, et al. Clinical to Population Prevalence of Hypertrophic Cardiomyopathy Phenotype: Insights From the National Echo Database Australia. *Heart, Lung and Circulation*. 2023.
3. Heart Foundation. Genes, genetic testing, and heart conditions. 2022 [cited January 2024]; <https://www.heartfoundation.org.au/bundles/your-heart/genes-and-heart-disease#:~:text=hyperthrophic%20cardiomyopathy%20%E2%80%93%20is%20a%20condition,one%20in%20every%20200%20Australians>.

A marked-up reference pack serves two purposes:

1. To show where in the reference the information came from to inform the reviewer, to back up your claim/statement in the document. If the company do their own Veeva uploads, the marked-reference pack will help them.
2. If your document needs to be viewed by a medical reviewer, and we have a Veeva Vault login, this mark up will help you with the uploads.

How to mark up a reference:

CONSUMER BACKGROUNDER

EMBARGOED: MONDAY, APRIL 1, 2024

About Hypertrophic Cardiomyopathy

About Hypertrophic Cardiomyopathy (HCM)

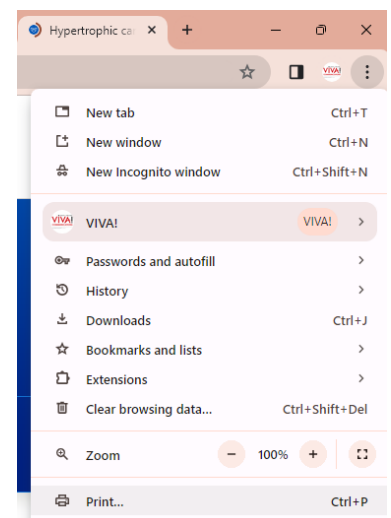
- Hypertrophic cardiomyopathy (HCM) is a genetic disease characterised by abnormal, progressive thickening (hypertrophy) of the left heart muscle wall, called the ventricle wall, making it difficult for the heart to pump blood.¹⁻³



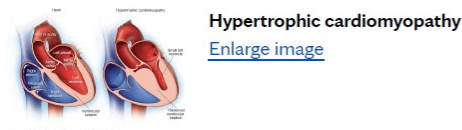
See in yellow, the in-text citation, this will correspond to bibliography/reference list, please see the highlighted yellow reference list.

Please note: it is always better to mark a reference, after your document has been reviewed by someone senior, or you have received top-line comments from the client.

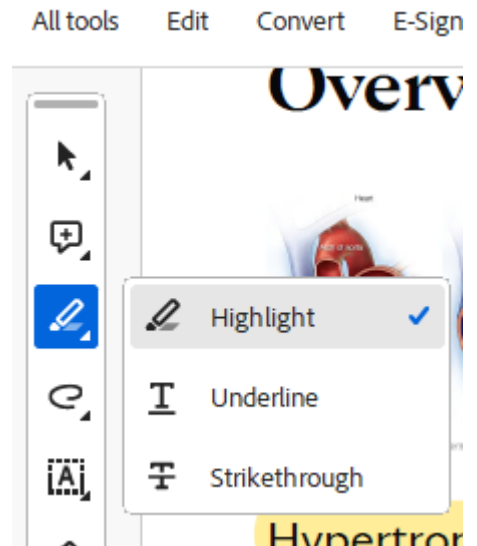
1. Go into the reference/ PDF.
 - How to reference a website: Print the page (or CTRL + P), save it as a PDF, in the same format mentioned earlier in the document.



- Highlight the part in the reference that the document corresponds to:
- After highlighting – click on the highlighted part – **add a comment**.



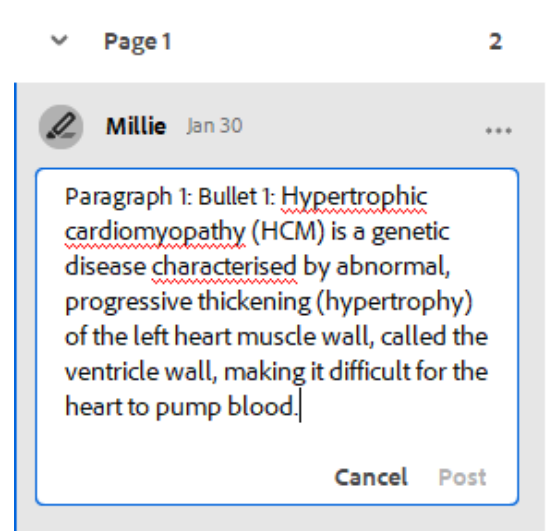
Hypertrophic cardiomyopathy (HCM) is a disease in which the heart muscle becomes thickened (hypertrophied). The thickened heart muscle can make it harder for the heart to pump blood.



- The comment must reflect, where in the document you have referenced the information e.g. & ensure the information in the comment is reflective of what is in the text.

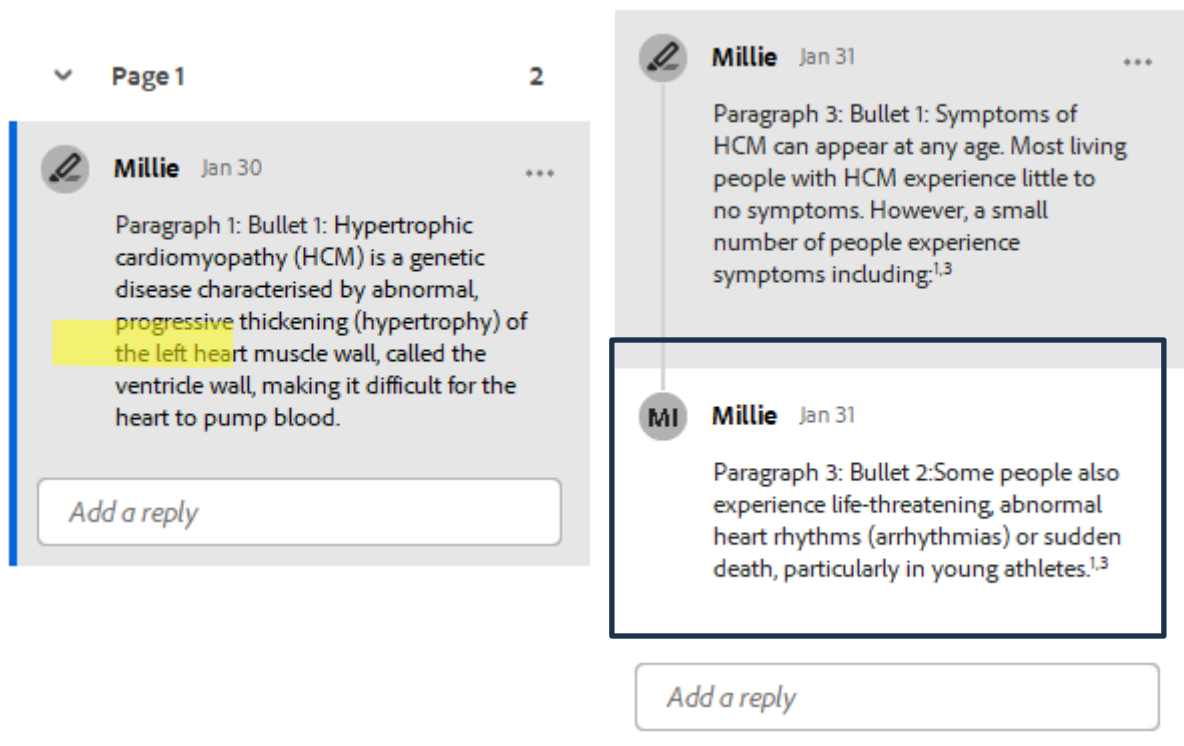
About Hypertrophic Cardiomyopathy (HCM)

- Hypertrophic cardiomyopathy (HCM) is a genetic disease characterised by abnormal, progressive thickening (hypertrophy) of the left heart muscle wall, called the ventricle wall, making it difficult for the heart to pump blood.¹⁻³



- In this example, as there are three intext citations (¹⁻³), this paragraph will need supported by the three references, and marked up in each of them.
- If this section of text also supports another part of your document you can add another connecting comment. **Please see below:**

ABN 77 104 631 834
 Address 9.04/6A Glen Street, Milsons Point, NSW, Australia
 T 02 9968 3741
 E pj@vivacommunications.com.au
 W www.vivacommunications.com.au



7. Then save the marked-up reference pack, in the created reference pack...as below.

Name

Reference 1_Mayo Clinic 2023_marked up reference

8. After you have finished the marked-up reference pack, you must compress and ZIP the file before you send to the client, **please see below:**

